

Don't miss this exciting training from the Colorado Department of Local Affairs Division of Housing!

Featuring:

Rental Acquisition

Rural Rental Preservation

Low-Income Housing Tax Credits

Private Activity Bonds



Colorado Department of Local Affairs,
Division of Housing
Attn: Antoinette Johns
1313 Sherman Street, Room 500
Denver, CO 80203



DOLA/Colorado
Division of
Housing
Presents...

HAMMERING OUT THE DEAL

Dates:

November 13-14, 2013

Training Venue:

Habitat for Humanity of
Colorado

550 S. Wadsworth, Suite 150

Lakewood, CO 80226

(303) 454-8965



Hammering Out The Deal

This class is designed for housing developers who want to use more complex financing sources for their projects. During class you will work — **on your laptop computers** — with the Colorado Dept. of Local Affairs, Division of Housing’s rental underwriting pro forma. The goal is to create financing scenarios that are both sustainable in the long term and provide the most affordability possible.

We will cover three in-depth case studies — acquiring existing rental property, preserving a rural rental property and building a new rental complex.

You will experiment with financing scenarios and learn the ins & outs of many different funding sources, including: Colorado Division of Housing (CDOH), Colorado Housing and Finance Authority (CHFA), Community Development Financial Institutions (CDFI), Private Activity Bonds (PAB) and Low Income Housing Tax Credits (LIHTC).

Following each case study, you’ll interact with expert panelists to learn their tips & tricks for using each of the financing options.

Day One 9:30– 4:00

- 9:30 Sign-in & Welcome
- 9:45 Introduction & Overview
- 10:00 Case Study 1, Rental Acquisition
- 12:00 LUNCH
- 1:00 Case Study 2, Rural Preservation
- 3:00 Expert Panel for Case Study #1 & 2
Invited Panelists — CHFA, US Bank, Solvera Advisors, Mile High Community Loan Fund, CRHDC
- 4:00 Wrap Up & Adjourn

Day Two 9:30 - 4:00

- 9:30 Sign-in
- 9:45 Case Study 3, Rental New Construction
- 12:00 LUNCH
- 1:00 Case Study 3, continued
- 3:00 Expert Panel for Case Study #3
Invited Panelists — Citi Community Capital, Colorado Coalition for the Homeless, CHFA, Richman Group
- 4:00 Wrap Up & Adjourn

NOTE: You must bring your own laptop computer for this class.

Plan on starting promptly each day. Breaks will be taken at appropriate times.

Free parking is available.



REGISTRATION FORM

Name & Title

Organization

Mailing Address

City, State Zip

Phone #

Fax #

Email Address

REGISTRATION DEADLINE: November 1st

The number of participants is limited to 30, so don’t wait to register!

Registration Fee: \$50.00

Make checks payable to:

Colorado Division of Housing and mail them with this form to Antoinette Johns at the Division of Housing address below.

Colorado Division of Housing
Attention: Antoinette Johns
1313 Sherman Street, Room 500
Denver, CO 80203
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For more information, contact::
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